



A Reliable and Faster Network Solution for this Government Customer



BCN IN GOVERNMENT & EDUCATION

Running an efficient government, college, or university requires a robust communications network and the technology to drive it.

BCN helps keep pace with advancing network technologies by delivering communications solutions built for reliability, scalability, and privacy. An E-Rate Program partner, BCN also delivers and manages Internet and Wi-Fi access to schools, school districts, and libraries in underserved communities.

THE BCN SOLUTION

■ MPLS

A Shared Commitment to Serve

This multi-location Government customer has over 50 locations, including some in rural areas of the country. Providing service in these hard to reach areas was of utmost importance.

They were seeking a technology provider with the expertise and ability to provide service to their constituents in these rural locations. For reasons of simplicity and performance they also wanted to consolidate services with one provider, who could upgrade them from their current hybrid TDM network to a more robust Fiber network.

Their search led them to a trusted agent partner for assistance who knew BCN was the answer based on our expertise in multi-location deployments, our incredibly wide range of broadband service suppliers, as well as the benefits of a BCN consolidated monthly billing platform.

BCN brought together our engineering resources and those of our underlying network carriers to create a customized technology solution that solved both concerns. First, addressing the addition of reliable connectivity and higher bandwidth for each location in the critical, hard to reach rural areas. Next, the BCN-designed Fiber solution delivered higher bandwidth speeds and a reduced monthly spend. In most cases the customer is experiencing 300%-400% more network speed than before and will realize savings of 20% over three years.

Not only is the customer happy with the technology solutions and support BCN provides today, but they know BCN will guide them toward emerging technologies to fuel future growth when the time is right.

The operational efficiencies of working with just one provider, with one point of contact for service and support, and one customized monthly invoice means less time spent on their technology infrastructure, and more time spent focused on serving their constituents wherever they may be.

WE ARE BCN

A communication technology solutions provider with the flexibility and experience to address every need uniquely. Creating tailored solutions based on the portfolios of 75+ wholesale network & technology partners.



SINGLE PROVIDER
A single-source for custom-configured solutions.



UNIFIED BILLING
All services at all locations on one monthly invoice.



CUSTOMER CARE
Single point of contact for U.S. - based support.



OUR LEGACY
Decades of experience and thousands of business customers.