

# BCN Finds the Key to the Right Solution for a Hospitality Chain



## THE SIGNS OF COMPLEXITY

# 12

Locations



▶ Technology impact on guest experience



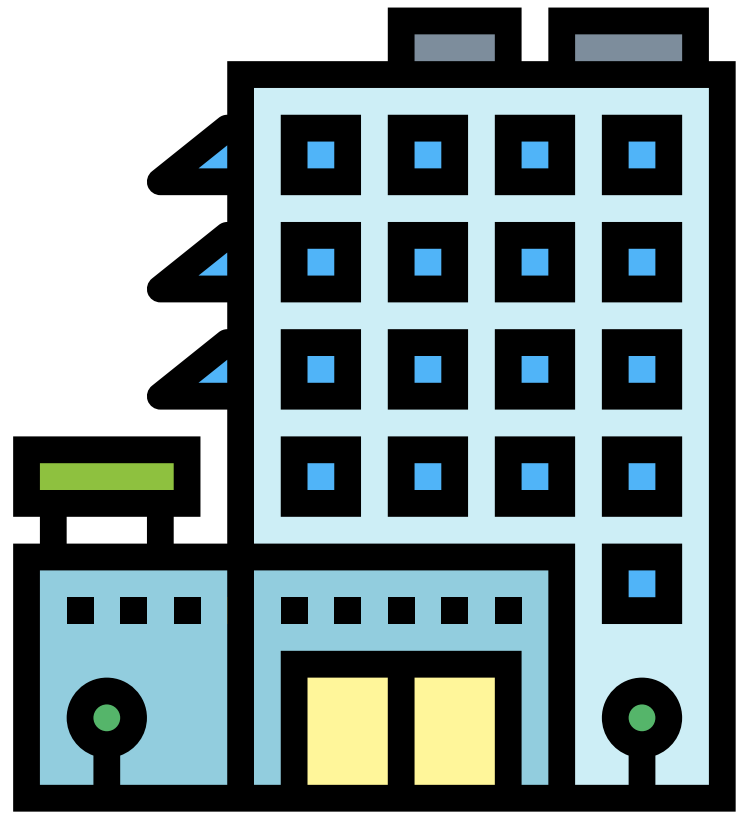
# MULTIPLE

Monthly Invoices



# MULTIPLE

Providers with separate services and points of contact



## BCN FINDS SIMPLICITY IN COMPLEXITY

### Complexity & Challenges

- Bandwidth speed challenges
- Supply Chain implementation
- AR/AP Management
- Managing multiple relationships with separate Technology Providers

**\$60K+**  
Annual Savings

### The Customer Desired

- Single invoice for all locations
- Higher bandwidth for improved guest experience
- Website
- Check-in & On-site service
- Guest WiFi

### BCN Services

- SIP
- Managed Equipment
- POTS
- Dedicated Ethernet for guest WiFi
- Broadband Cable

### The BCN Solution Delivered

- Complimentary Invoice Audit
- Increased Internet speeds
- Single point of contact for service and support
- Significant annual savings